

## Service List

### Business development

### Prices From

#### Market analysis

Market analysis including key statistic data, market segmentation, export - import, concentration, barriers to entry, major players, to determine the suitability of a product or service for the Australian/Italian market

\$	Euro
\$2,500	€ 1,800

#### Commercial and technological partnership development

Business needs analysis and prospective commercial/technological partner profiling

Tailored market analysis and product/service compliance with Italian/Australian regulations

Customised strategic plan to identify business and technological partners.

Development of a database of prospective commercial/technological partners + Direct contact and promotion of the product/service

Organisation of business meetings with prospective partners (from 4 to 8 contacts)

**Total**

\$	Euro
\$2,200	€ 1,584
\$2,700	€ 1,944
<b>\$4,900</b>	<b>€ 3,528</b>

#### Inbound and outbound mission organisation

Buyers scouting and selection and mission organisation

\$	Euro
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#### Representative desk

Representative desk (short to medium term facility), with ICCI consultant and resources (PC, email address, telephone line), enabling companies or institutions to establish a presence in Australia

\$	Euro
\$1,500	€ 1,080
fee per month	

#### Temporary export manager

Acting on behalf of the company in order to expand its business

\$	Euro
\$3,500	€ 2,520
fee per month	

ICCI Members are eligible for a discount

**All prices are GST incl.**

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